

7:1 return on investment
harvested in fresh produce



“

A great first time experience and working together as a team has delivered real measurable improvements in the factories.

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Paul Hiscock
Factory Manager

Challenge

Natures Way Foods are a leading manufacturer of fresh convenient foods including some of the finest prepared salads, prepared fruit and fresh food-to-go products.

Constantly innovating to anticipate changing trends led to a rapidly increasing demand and the exciting expansion of the manufacturing footprint. This, in addition to the seasonal volume you would expect in this sector challenged the company to maintain quality supply.

Transformation

Natures Way had evolved their operations in a piecemeal manner resulting in a way of working which, whilst effective so far, did not provide a foundation for further growth and success.

The challenge was to carefully adapt and develop the people and procedures ensuring that the culture and existing success was preserved and built upon.

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It was a pleasure from our side to work with Coriolis.

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Richard Parr
Operations Director

Operations within the business, whilst delivering customer requirement were not a “learning organisation” and as a result found themselves solving similar problems day after day, week after week. Coriolis helped develop and install structured management control and reporting system including all core elements of standard setting through to balanced scorecards. Detailed coaching and training of management was undertaken with careful adherence to structured change management principles.

Shift patterns were reviewed and amended better to suit the dynamic of the business. Enhanced planning rules were developed and deployed alongside a newly developed planning and scheduling system. This greatly assisted the management team through simplifying product flows.

Coriolis' bespoke shop floor data capture system MiMo was introduced across the business and all operational managers were trained in usage. This implementation effected an immediate step change in plant performance with shift managers trained and empowered to make fast and effective decisions.

The operations team have developed a systematic approach to tackling operational problems. Downtime and the reasons behind it are now understood and tackled by a team that has confidence in their actions. The team can take a sense of pride and ownership in operational delivery and they have the tools to continue their journey to greater operational improvements in the future.

Impact

- **Average Giveaway improvement of 30% across the board**
- **Efficiency and productivity improvement uplift of 11%**
- **Return on investment of 7:1**

Coriolis can help to improve your manufacturing and planning systems

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